

EWP Monford Joint Venture

# CAPABILITY STATEMENT

*"No more crumbs, but a slice of the Pilbara pie."*

Doris Eaton

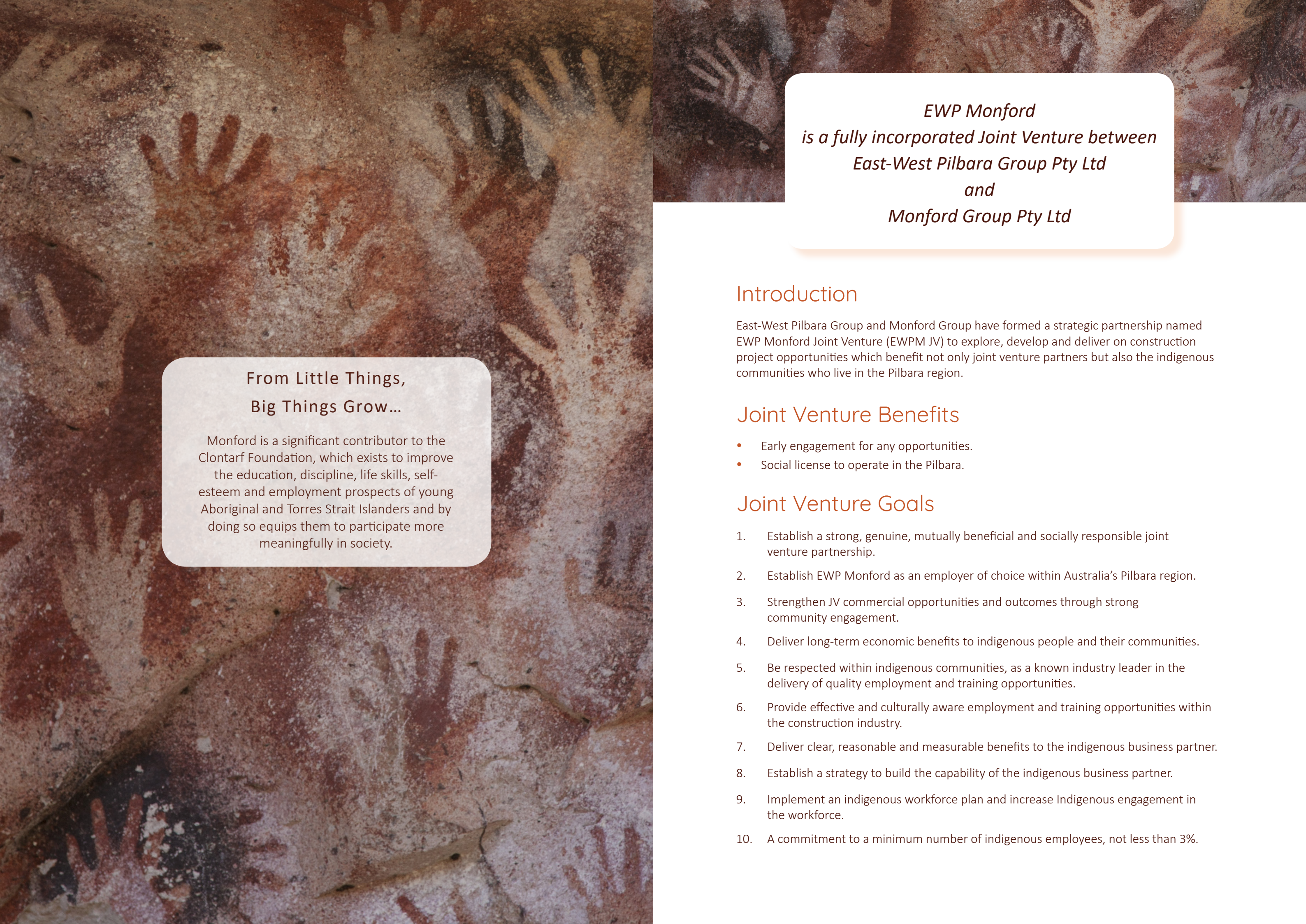


EAST-WEST PILBARA GROUP



MONFORD





*EWP Monford  
is a fully incorporated Joint Venture between  
East-West Pilbara Group Pty Ltd  
and  
Monford Group Pty Ltd*

### **From Little Things, Big Things Grow...**

Monford is a significant contributor to the Clontarf Foundation, which exists to improve the education, discipline, life skills, self-esteem and employment prospects of young Aboriginal and Torres Strait Islanders and by doing so equips them to participate more meaningfully in society.

## **Introduction**

East-West Pilbara Group and Monford Group have formed a strategic partnership named EWP Monford Joint Venture (EWPM JV) to explore, develop and deliver on construction project opportunities which benefit not only joint venture partners but also the indigenous communities who live in the Pilbara region.

## **Joint Venture Benefits**

- Early engagement for any opportunities.
- Social license to operate in the Pilbara.

## **Joint Venture Goals**

1. Establish a strong, genuine, mutually beneficial and socially responsible joint venture partnership.
2. Establish EWP Monford as an employer of choice within Australia's Pilbara region.
3. Strengthen JV commercial opportunities and outcomes through strong community engagement.
4. Deliver long-term economic benefits to indigenous people and their communities.
5. Be respected within indigenous communities, as a known industry leader in the delivery of quality employment and training opportunities.
6. Provide effective and culturally aware employment and training opportunities within the construction industry.
7. Deliver clear, reasonable and measurable benefits to the indigenous business partner.
8. Establish a strategy to build the capability of the indigenous business partner.
9. Implement an indigenous workforce plan and increase Indigenous engagement in the workforce.
10. A commitment to a minimum number of indigenous employees, not less than 3%.





## Monford Group

Monford Group is a construction industry leader in Australia, specialising in the infrastructure, resources and energy sectors. The company delivers proven project performance with a culturally and environmentally sensitive approach to business.

Built “from the ground up” and led by a hands-on management team, Monford is an integrated, multidisciplinary company, which is able to mobilise experienced teams to site with minimal lead times. A fleet of modern, well-maintained vehicles and equipment ensures high efficiency with minimal down-time.

Company success stems from commercial integrity, focus on quality and streamlined processes unburdened by bureaucracy, and Monford has forged a hard-won reputation for delivering safe and sustainable Engineering, Procurement and Construction projects on time and within budget.

## Monford Foundation

Corporate social responsibility, including respect for the environment and collaboration with local communities is an integral part of the company ethos and provided impetus for the development of the Monford Foundation.

The Foundation finances projects and initiatives that create positive outcomes for indigenous Australians and supports local communities, including the creation of enduring employment opportunities and an emphasis on environmental management strategies which focus on protecting and restoring natural surroundings.

Monford believe responsible, considered interactions with the community and environment lead to sustainable, economic benefits for all.



## Monford Group Capabilities

### Capabilities

Monford brings to the JV a proven track record for delivering major projects on time and within budget. Key capability areas include:

- Bulk and detailed earthworks
- Underground utilities
- Roadworks and traffic management
- Reinforced concrete works
- Structural steel works and fabrication
- Rail terminal infrastructure
- Utility solar power installation
- Building construction (NPI, accommodation, ancillary)
- Building fit-out and habitability
- Civil engineering design
- Project, logistics and HSQE management
- Construction plant and equipment

### Recent Projects

#### CAPE LAMBERT – RIO TINTO

*Rio Tinto's Cape Lambert site and port facility are key parts of the company's infrastructure supporting Western Australia's claim to be the world leader in iron ore production and exports – one of the major planks of Australia's economy.*

Monford has been involved with the project over many years. Our latest works comprised the rail operations buildings at 7 Mile and Cape Lambert and associated infrastructure.

Value: \$22.5M

#### SOLOMON MINE – FMG

*Located in the middle of Fortescue's 87,000 km<sup>2</sup> Pilbara tenement area, the Solomon Hub is one of Fortescue Metals Group's major projects.*

Monford performed in the role of head contractor, with responsibility for implementing traffic management, HSQE management plans and systems, as well as undertaking bulk earthworks and construction of NPI buildings and associated infrastructure.

Value: \$13.0M.





#### **NAMMULDI MINE – RIO TINTO**

*Rio Tinto's Nammuldi iron ore mine project, 60km north-west of Tom Price in the Pilbara, comprised the construction of a processing plant, mine service facilities, a stockyard and an explosives compound.*

Monford were involved in the construction of the NPI (non-process) buildings and associated infrastructure for the project.

Value: \$16.0M

#### **RAPID GROWTH PROJECT – JIMBLEBAR, BHP**

*The Jimblebar iron ore mine is located in the Pilbara Region of Western Australia, 41 kilometres east of Newman. Launched in 2010, the Rapid Growth Project aimed to increase production from the Pilbara mines to 240 million tonnes of iron ore per annum by 2013. The Rapid Growth Project increased BHP Billiton's installed capacity across its Western Australian iron-ore operations by 50 million tonnes to 205 million tonnes per annum.*

Monford completed rail and non-process infrastructure for the project.

Value: \$14.0M

#### **PLUTO LNG PLANT, BURRUP PENINSULA WA - WOODSIDE**

*Located on the Burrup Peninsula, about eight kilometres north of Dampier in Western Australia, Woodside's Pluto Liquefied Natural Gas (LNG) Project is one of the world's fastest developed LNG projects. Spanning about 96 hectares, Pluto Site B contained the main units associated with LNG processing, utilities, power generation, slug catcher and effluent treatment areas.*

Monford was involved in various civil work packages involving detailed earthworks, reinforced concrete works and underground services (utilities).

Value: \$20.0M



#### **ROY HILL NPI, WA – ROY HILL**

*Roy Hill, Australia's biggest mining construction project, includes a mine, a 344-kilometre railway to Port Hedland, and port facilities at Port Hedland Harbour to export the iron ore.*

Monford developed the rail terminal buildings for the project, as well as access roads and utilities.

Value: \$10.5M

#### **WHEATSTONE LNG PLANT, ONSLOW WA – CHEVRON**

*The Chevron-operated Wheatstone Project is one of Australia's largest resource developments and the nation's first liquefied natural gas (LNG) hub. Wheatstone's onshore facilities are located 12 kilometres (km) west of Onslow on the Pilbara coast of Western Australia.*

Monford was a key player in delivering the Construction Village and permanent buildings for Chevron's Wheatstone Project. Monford works packages included construction of a 3,800-person, temporary village on site, with accommodation units and ancillary buildings, including dining, medical centre, operations centre and recreation facilities, with swimming pools and gymnasiums.

Value: \$40.0M







## EAST-WEST PILBARA GROUP

### East West Pilbara Group

Indigenous-owned construction services business East-West Pilbara Group Pty Ltd (“EWP”) is the Trustee for a trust owned by families from East and West Pilbara. The vision of these families is to work in unison through their Trust to enrich their communities by preserving indigenous languages and cultural heritage, and provide life opportunities to community members of all ages.

#### Commercial goals include:

- Building scale and capacity
- Attainment of skills and experience.
- Acquisition of plant and equipment.
- Securing subcontracting opportunities.

#### Company goals aligned to the support of Aboriginal peoples in the Pilbara include:

- Economic independence.
- Education opportunities.
- Community building and participation.
- Personal growth and goal attainment.
- Training and employment.
- Sustainment of aboriginal identity, lore, culture and values.

To achieve these goals EWP has entered into joint venture agreements with key domestic and global companies who will contribute financial and operational capacity, and experienced personnel, to enable JV entities to bid for Prime Contractor roles for the delivery of medium to large projects across the Pilbara.

#### JV Inputs

- 51% controlling interest.
- Aboriginality / cultural links and experience on the land.
- Board experienced in mining construction.
- Direct relationship with mining companies (“the Contact”).
- Access to prioritised opportunities for indigenous entities.
- ILUA’s throughout East and West Pilbara.
- Commercial contracts support.
- Commercial Civil / SMP construction support.
- Applicant / TO support.
- Strong understanding of indigenous governance requirements.
- Networking into indigenous business, project and employee communities.
- Selection, training and mentoring of indigenous staff.



#### Connections to Native Title Groups

EWP owners and life-partners Troy Eaton and Denise Smith, through family ancestry, have access to native title claims on a substantial area in the Pilbara covering operations of all major mining companies. Native title groups with whom they have strong ties include:

- |                     |               |
|---------------------|---------------|
| • Banjima           | • Palyku      |
| • Guruma            | • Thalanyji   |
| • Kariyarra         | • Yindjibarni |
| • Kuruma-Marthunera | • Yinhawangka |
| • Marta             |               |
| • Ngala             |               |
| • Ngarluma          |               |
| • Njamal            |               |
| • Nyiyaparli        |               |







## Troy Eaton and Denise Smith



Troy grew up in the Yandeyarra Community in the Eastern Pilbara region of Western Australia and is a proud aboriginal man with close connections to all traditional owner groups within the region. He has a strong and dynamic connection to his culture and lore, and extensive professional experience in the mining industry including as a mentor to Aboriginal trainees.

He recently established an Aboriginal owned company with three traditional owner groups, to operate a pastoral station on traditional lands.

Denise grew up in Roebourne, situated on Ngarluma Land in the Western Pilbara region of Western Australia. She is a Banjima and Yindjibarndi woman, with strong ties to the Yindjibarndi and Guruma native title groups through her grandparents.

Denise is a qualified Aboriginal Primary Health Worker experienced in working in local medical clinics, and is passionate about working with troubled and disengaged youth.



## Involvement with Indigenous Youth

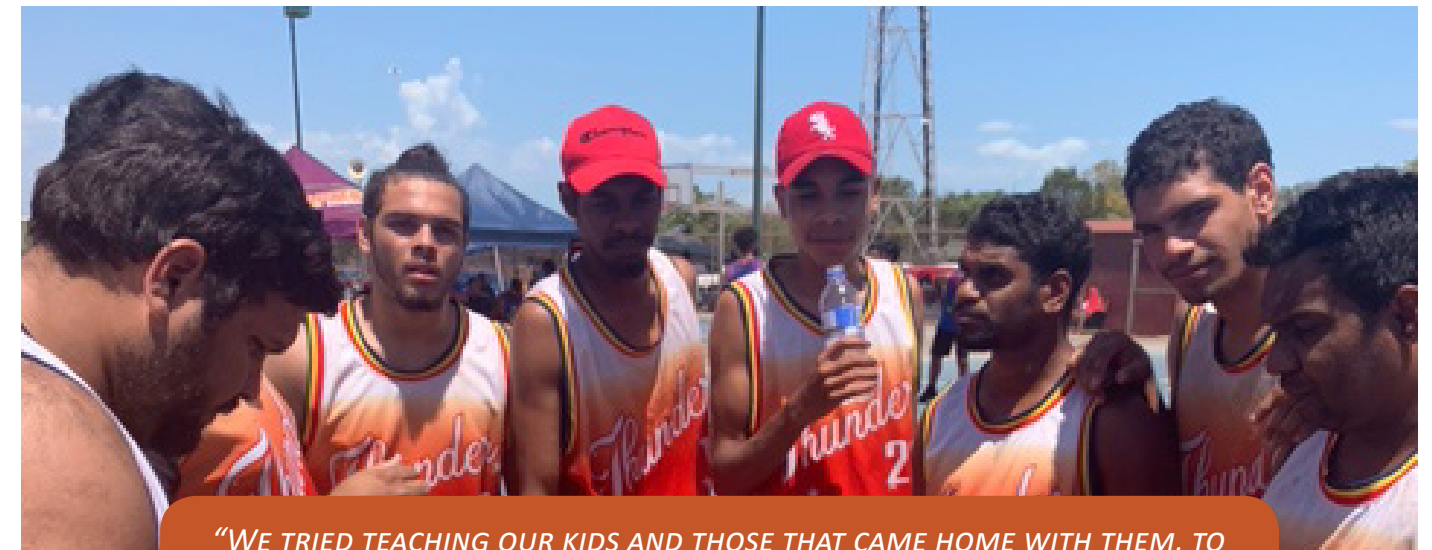
As their sons were growing up, Denise and Troy encouraged them to participate in sports and enjoy the outdoors, and taught them about their traditional heritage, culture, and food. During this time they developed a personal interest in other young people around them, many of them from troubled families or backgrounds, and often bringing individuals home to share in their family life.

Since 2006, the couple has organised trips for aboriginal youths to participate in regional indigenous basketball competitions. In doing so they discovered that sport was an invaluable platform for engaging young people to be part of

a team, to work together and to support each other in a respectful and nurturing environment.

Along that journey they also set out to impart a strong sense of self and community to their charges; encouraging them to gain an education through regular attendance at school, teaching and inspiring them to speak their native language, and most importantly to respect themselves and others.

An important element in this informal education was for them to respect and listen to aboriginal elders, and take on board offered lessons and values derived through lifetimes of experience and culture.



*“WE TRIED TEACHING OUR KIDS AND THOSE THAT CAME HOME WITH THEM, TO ALWAYS RESPECT THEMSELVES BY ALWAYS RESPECTING OTHERS; ALSO TEACHING THEM OUR CULTURAL GOVERNANCE AND PRACTICES” - DENISE SMITH*

## Aboriginal Culture and Heritage

Denise and Troy have made it their life mission to contribute to a better future for all aboriginal people by supporting and developing indigenous youth, with a strong focus on those who may be disadvantaged or disengaged from their family or communities.

They believe that the future of aboriginal peoples is intrinsically linked to their past, and that their history, art, language and values must be nurtured in new generations in order to maintain their unique identity and cultural heritage.

They also recognise that for indigenous youth to thrive in a modern world, they need to be provided

with opportunities to complete higher education, develop work and life skills, gain meaningful employment, and be supported to achieve personal goals and participate in their wider community.

Fundamental in this philosophy is the desire to instil young people with self-confidence, purpose, and respect for self and others.





Prepared by

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